

# CLARITY CALL AGENDA

*Signature Home Services—Loving Your Home Starts Here*



We're so looking forward to meeting with you! To be sure we respect your time, please take note that our Clarity Call with you will last between half an hour and an hour—all done virtually or over the phone! During that time, we'll discuss the space(s) you're wanting to renovate, share our proprietary Signature Process and the services we offer, ask about your timeline, expectations and more.

Your "homework" leading up to this meeting is to review the questions we believe everyone should ask, then add your own to the list so we can talk about your project while getting a feel for your top concerns.

You'll quickly get a sense of who we are and what we stand for because it's our goal to provide you with the renovation experience that keeps you loving your home as long as you're in it. This meeting is the first step in taking the stress off your shoulders and making your Signature Experience a reality.



# WHAT WE'LL COVER

Meet virtually or  
over a phone call

1

Discuss  
Loving  
Your Home

2

Discuss  
your budget

3

Discuss  
Return on  
Enjoyment

4

Discuss  
next steps

5

# OUR *return on enjoyment* DESIGN + BUILD PROCESS

## 1

### Signature Consultation

After your Clarity Call with our team, we come out for an in-home consultation to talk more about your vision, needs, timeline and budget. We see your space and get an even better feel for your likes and priorities. Any questions we didn't address in the Clarity Call are answered here, and by the end of your consultation, you won't just know if you want to work with Signature Home Services—you'll feel it.

## 2

### Signature Design

Once the Design Agreement is signed and paid, we visit your home to take extensive measurements, and you make your selections. The process is as easy for you as saying "yes" and "no" when you love something (or don't), then our team presents you with 3D renderings of your remodel, based on our measurements and your exact design selections.

## 3

### Signature Remodel

When we're all satisfied, we sign the contract and get right to work. At Signature Home Services, we pride ourselves on keeping the cleanest and safest job sites while we work in your home. We even give you daily updates on work done, delivery status, and more. This is where our detail and experience really show, because soon, you'll be loving your home in ways you never knew you could.

LOVING YOUR  
*home*

RETURN ON  
*enjoyment*

Loving your home is about how your home makes you feel...ensuring every room brings you joy, comfort, and pride, and reflecting your unique style.

OUR  
PROPRIETARY  
*Signature*  
PROCESS

Return on Enjoyment is about the value you get from living in your home, ensuring the investments you make increase the convenience, satisfaction, and comfort of each space.

# *Next Steps*

After your Clarity Call, we'll decide together if it makes sense to go forward and what the investment for the design phase will be. We determine if our services are a good match for your priorities and expected outcome.

Once it's decided to start your Signature Design, we'll go over in detail what that will look like and what you can expect.

You've already invited us to talk openly with you about the dream renovation that means so much. That's the right start to what will be an unforgettable collaboration! Our goal is to guide you to the satisfaction of truly loving your home...now, and as long as you're in it.

*Rob Mathews & Robin Burrill*







# YOUR *Signature* EXPERIENCE



